



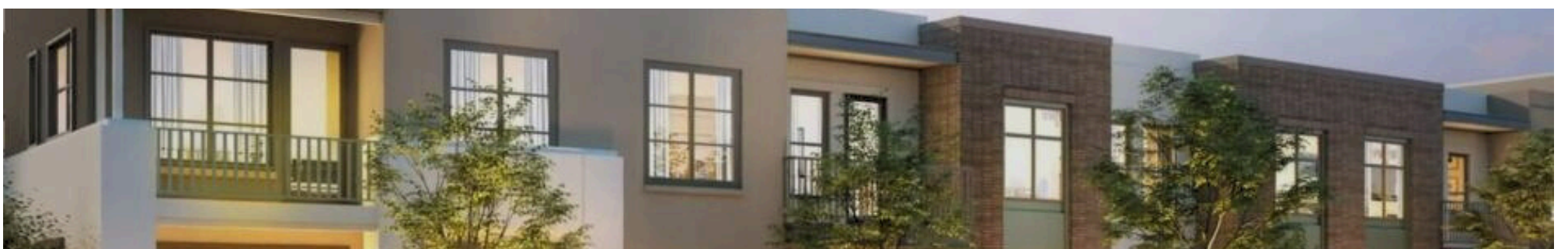
Cutting Red Tape and Building Faster

Now is the time to:

- Examine programs and policies to root out inefficiencies and lower housing costs
- Explore regulatory reforms to spur the building of more housing
- Sharpen the tools the public and private sector need to move the needle on the nation's housing crisis
- Build on the strength of organizations such as HACLA

We Know What Government Efficiency Looks Like

- **National Expertise:** HACLA recruits the nation's leading specialists in housing finance, real estate, and large-scale operations.
- **Operational Scale:** HACLA leverages robust balance sheets and top-tier credit ratings to secure the most competitive financing for complex, high-stakes deals.
- **Strategic Tools:** HACLA utilizes unique governmental authorities—including bond issuance, tax exemptions, and land-use power—to make "untenable" projects viable.
- **Market Agility:** HACLA provides the flexibility needed to close deals in difficult markets where private sector returns and underwriting may fall short.



HACLA Top 30 Affordable Housing Owner & Operator

- HACLA is innovating and combining public tools with private capital to net out the greatest dividends for portfolio recapitalization and redevelopment while increasing the affordable housing supply.
- We own and operate nearly 13,000 units of affordable housing in Los Angeles.
- A third of our portfolio is owned in partnership with private developers such as The Michaels Organization, BRIDGE Housing, Mercy Housing, Avanath Capital Management, Related California, and National CORE.



We Are Championing a Broad Range of Housing Options

- HACLA is a big housing operator with a mission!
- We are focused on people, places and creating opportunity.
- We innovate and implement housing financing and management models that serve those from the lowest end of the income spectrum to middle income households.
- We are also investing in homeownership, creating affordable homes for purchase at our public housing redevelopment sites.

We Are Forging Strategic Partnerships

- HACLA has a long standing history of public housing redevelopment in public-private partnerships.
- HACLA has launched an Innovative Housing Partnership Program with non-profit and for-profit developers using its unique financing models and construction types—all to bring urgently needed affordable housing to the market faster and more efficiently.
 - Over 50 development responses received, 9 approved and greenlit — resulting in 1,802 new affordable units.

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